



MEMBERTOU ABORIGINAL BUSINESS DEVELOPMENT SERVICES (MABDS) is a department of the Membertou Corporate Division. We are an Aboriginal company that provides services in all areas of business development including Aboriginal employment placement and training. We work in connecting large corporations businesses to meet the Aboriginal business requirements called for in major Crown programs.

OUR SERVICES

MABDS provides the following services to its corporate customers:

- Provide complete development of Aboriginal business plans for major Crown programs.
- Can Identify Aboriginal businesses that can meaningfully contribute to your acquisition and provide in-service-support solutions.
- Provide Aboriginal business solutions that meet Industry Canada and Indian and Northern Affairs Canada criteria and terms & conditions.
- Provide Aboriginal business solutions in areas including IT and data management and infrastructure, quality management services | ISO certification, Geomatics and other educational and training programs.
- Provide Aboriginal business plans that are mandatory in Industrial Regional Benefit programs (IRB's) taking into account regional distribution.
- Assist clients in partnership development with Aboriginal businesses across Canada in many different sectors.
- Assist companies with Aboriginal employment placement.
- Assist with the creation and verification of the Aboriginal portion of annual or semi-annual reports to Industry Canada.

OUR APPROACH

- Determine realistic Aboriginal business targets for inclusion in Industry Regional Benefits.
- Identify and liaise with Aboriginal businesses that best meet the needs of the client's particular program.
- Provide regional distribution for Aboriginal business requirements.
- Work with the client's proposal team and deliver the Aboriginal business plan including tables, transaction sheets and verification data.

DIRECT BENEFITS TO CORPORATE CLIENTS

- Provides solutions for any Aboriginal business needs and concerns
- Prepares successful Aboriginal business development proposals for major Crown programs
- Can meet your Aboriginal business proposal solutions at less cost and more effectively than you can do "in house"
- MABDS is part of the Membertou Corporate Division, a success story in First Nations and Aboriginal business.

CONTACT

Jon Corston, General Manager
Tel: 902.429.5445 ext. 5012
joncorston@membertou.ca

Raven Davis, Business Development Manager
Tel: 902.429.5445 ext. 5013
ravendavis@membertou.ca

**PROVIDES SOLUTIONS
FOR ANY ABORIGINAL
BUSINESS NEEDS
AND CONCERNS**